# 2013 IFT EMPLOYMENT \& SALARY SURVEY REPORT 


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## EMPLOYMENT \& SALARY SURVEY FINDINGS

## Executive Summary

This report examines the income of both IFT members and non-members who represent all types of professionals employed in food science and technology, incorporating income factors such as sex, years of experience, highest educational degree earned, geographical region, and size and type of employer. It also provides a snapshot of employment benefits, job satisfaction and stressors, among other factors.

IFT conducts its Employment \& Salary Survey biennially. This year's survey, conducted after a period of slow recovery from a recession, shows slight changes from 2011 to 2013.

Historically, the results of these industry surveys have revealed a large disparity between the salaries of men and women, but in a continuation of the 2011 findings, the income gap is narrowing, particularly among the youngest professionals in food science and technology.

- The median salaries for respondents age 20-29 are slightly higher among women than men, $\$ 56,500$ compared to $\$ 55,250$. This continues an earnings trend that was fed in part by a decrease in median starting salary between 2009 and 2011, but still holds now that median starting salaries are once again increasing.


## Other highlights of this report include:

- Although median salaries have risen overall, this change was driven by an increase among those who hold masters' degrees, with corresponding declines among those who hold a bachelor's or a doctorate as their highest degree.
- U.S. geographic patterns in salaries continue to hold, with the highest medians reported in the South Atlantic and West South Central regions, and the lowest in the Other Pacific region (salaries were lowest in the Other Pacific region, which includes Washington, Oregon, Alaska, and Hawaii).


## History and Methodology

The Employment \& Salary Survey has a long history at IFT. The organization first surveyed its members in the U.S. in 1966 and 1979, and has fielded the survey every two years since 1993 (except in 2001, when IFT conducted a survey of starting salaries only). The surveys have served as a valuable resource for members and others practicing in the field of food science and technology, as well as for human resources personnel in food companies.

A total of 3,762 individuals participated in this year's survey, which for the first time expanded beyond its traditional base of U.S.-based IFT Members and Professional Members, to include both non-U.S. members as well as non-members within and outside of the U.S. Since Food science and technology transcends borders, this year's survey is broader, including more individuals outside the United States. The survey was conducted online in September 2013 by a private consulting firm, which kept all responses confidential. The response rate among U.S.-based members was the highest, at $24.9 \%$, followed by non-U.S. professionals at $17.5 \%$. Non-members (generally former members of IFT) had a surprisingly high participation rate, at $9.6 \%$. When reviewing this report, readers should note that illustrations are not drawn to scale, percentages may add up to more or less than $100 \%$ because of rounding, and not all of the survey questions asked are included in the following data.

It's also important to note that although the response from among non-U.S. participants was particularly valuable, due to the limited number of respondents in some countries, we were unable to report salary data adjusted from their native currencies.

## DATA

## General Data

When comparing current and historical data compiled from past IFT member surveys, you'll notice response-related changes over time. The number of respondents in 2013, which totaled 2,456 , allows us to reliably represent industry trends. In general, this report presents findings based on U.S. members, but we also present some findings from both non-members and international members (audiences included for the first time in this survey). The overall median salary increased substantially, 3.4\% compared to the 2011 survey findings, but represented only a $2.6 \%$ increase since 2009, as the median salary dipped in 2011 (Table 1).

| Table 1 |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Trends over the past 47 years as indicated by previous IFT surveys ${ }^{\text {a }}$ |  |  |  |  |  |  |  |  |  |  |
| Year | 1966 | 1979 | 1993 | 1997 | 1999 | 2003 | 2007 | 2009 | 2011 | 2013 |
| No. of questionnaires sent | 7,100 | 12,370 | 18,916 | 19,538 | 19,478 | 13,667 | 11,139 | 10,874 | 10,901 | 10,282 |
| No. of respondents | 4,959 | 5,884 | 7,785 | 5,933 | 4,950 | 3,934 | 3,078 | 2,728 | 1,923 | 2,456 |
| Percentage response ${ }^{\text {b }}$ (\%) | 71\% | 48\% | 42\% | 31\% | 26\% | 29\% | 28\% | 25\% | 18\% | 25\% |
| Men (\%) | NA | 79\% | 66\% | 61\% | 60\% | 56\% | 52\% | 51\%b | 50\% | 48\% |
| Women (\%) | NA | 17\% | 34\% | 39\% | 40\% | 44\% | 48\% | 49\% | 50\% | 52\% |
| Men under age 30 (\%) | NA | NA | 32\% | 31\% | 31\% | 26\% | 27\% | 24\% | 27\% | 35\% |
| Women under age 30 (\%) | NA | NA | 68\% | 69\% | 69\% | 74\% | 73\% | 76\% | 73\% | 65\% |
| Highest degree in Food Science/Technology (\%) | 17\% | 30\% | 41\% | 43\% | 44\% | 45\% | 44\% | 47\% | 54\% | 48\% |
| Bf iegree (\%) | NA | 47\% | 47\% | 46\% | 46\% | 42\% | 41\% | 39\% | 39\% | 38\% |
| MS degree (\%) | NA | 23\% | 23\% | 23\% | 23\% | 25\% | 25\% | 27\% | 26\% | 34\% |
| PhD degree (\%) | NA | 25\% | 23\% | 22\% | 23\% | 24\% | 23\% | 25\% | 26\% | 24\% |
| MBA degree (\%) | NA | NA | 6\% | 5\% | 5\% | 4\% | 6\% | 6\% | 7\% | NA |
| Employed in Industry ${ }^{\text {( }}$ (\%) | 74\% | 76\% | 67\% | 66\% | 68\% | 66\% | 69\% | 70\% | 68\% | 66\% |
| Employed in Education (\%) | 12\% | 13\% | 9\% | 9\% | 9\% | 11\% | 8\% | 9\% | 10\% | 12\% |
| Employed in Government (\%) | 8\% | 6\% | 4\% | 3\% | 3\% | 3\% | 2\% | 2\% | 2\% | 4\% |
| RCDIScientific/Technical function (\%) | 49\% | 50\% | NA\% | 66\% | 70\% | 62\% | 63\% | 67\% | 68\% | 63\% |
| Management function (\%) | 22\% | 20\% | 28\% | 10\% | 8\% | 10\% | 10\% | 8\% | 6\% | 8\% |
| Sales \& Marketing function (\%) | 12\% | 12\% | 11\% | 9\% | 10\% | 11\% | 9\% | 10\% | 10\% | 8\% |
| Education function (\%) | 8\% | 9\% | 11\% | 8\% | 7\% | 11\% | 9\% | 9\% | 10\% | 12\% |
| Government function (\%) | NA | NA | 9\% | 2\% | 2\% | 2\% | 3\% | 2\% | 2\% | 2\% |
| Median Salary (\$) | \$13,000 | $\begin{aligned} & \$ 24,000- \\ & \$ 25,999 \end{aligned}$ | \$53,000 | \$60,000 | \$65,000 | \$73,150 | \$84,000 | \$87,700 | \$87,000 | \$90,000 |

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## PROFILE OF RESPONDENTS

Figure 1
The snapshot of the food science industry in Figure 1 reveals that respondents are almost exclusively employed full-time, although those who are unemployed may have been less inclined to complete this type of survey.

The percentage of women employed in food science continued to increase, with women comprising a slight majority for the first time (Table 2). In age, respondents were fairly evenly distributed, with the majority falling between age 30 and 59 (Table 3). The industry is still overwhelmingly Caucasian, with percentages of other races holding steady or declining based on data from previous years' surveys (Table 4).


The median salary by gender showed a higher increase among men ( $+2.8 \%$ ) than women ( $+1.5 \%$ ). Both men and women who received bonuses indicated vast increases compared to those reported in 2011, with men increasing by $50 \%$ and women increasing by $25 \%$. Stocks showed a similar disparity in levels and in the rate of increase, as men reported an increase of $\$ 15,000$ and women reported an increase of $\$ 2,100$. Sex income discrepancy is, of course, much more far-reaching than our industry. According to the 2010 Current Population Survey conducted by the U.S. Census Bureau, women's salaries across all industries were $81 \%$ of men's.
U.S. Department of Labor, U.S. Bureau of Labor Statistics, Women in the Labor Force: A Databook, December 2011, Report 1034

## Table 5

Median values of salary, cash bonus, and stocks by sex, all degrees, years of experience, and types of business combined

|  | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Men |  | Women |  | All Respondents |  |
| Salary | \$102,000 | $(1,046)$ | \$79,000 | $(1,052)$ | \$90,000 | $(2,175)$ |
| Gash honus | \$15,000 | (695) | \$7,500 | (655) | \$10,000 | $(1,394)$ |
| Stocks | \$25,000 | (134) | \$8,000 | (104) | \$12,000 | (244) |


| Table 6 |  |  |
| :---: | :---: | :---: |
| Median Salaries by Sex and Age |  |  |
| Age | Men | Women |
| 20-29 | \$55,250 | \$56,500 |
| 30-39 | \$84,750 | \$76,000 |
| 40-49 | \$107,000 | \$100,000 |
| 50-58 | \$125,000 | \$100,000 |
| 60-69 | \$120,000 | \$101,653 |

Table 6 examines sex disparity more closely. Median salaries in the youngest age category are actually higher for women compared to men, but this difference is reversed among respondents aged 30-69. One way to interpret this finding is to consider that the traditional gap between women's and men's salaries is disappearing over time, with more recent hires experiencing less inequality.

| Table 7 <br> Median Starting Salary by Sex 1993-2013 |  |  |  |
| :--- | :---: | :---: | :---: |
| Year | Men |  |  |
| 1993 | $\$ 32,250$ | Women | Both sexes |
| 1995 | $\$ 32,000$ | $\$ 25,000$ | $\$ 28,200$ |
| 1997 | $\$ 35,500$ | $\$ 30,000$ | $\$ 30,000$ |
| 1999 | $\$ 40,000$ | $\$ 31,200$ | $\$ 32,000$ |
| 2003 | $\$ 46,000$ | $\$ 37,000$ | $\$ 38,550$ |
| 2005 | $\$ 52,800$ | $\$ 40,000$ | $\$ 40,000$ |
| 2007 | $\$ 60,000$ | $\$ 44,000$ | $\$ 48,000$ |
| 2009 | $\$ 70,000$ | $\$ 45,000$ | $\$ 45,800$ |
| 2011 | $\$ 52,000$ | $\$ 44,100$ | $\$ 50,000$ |
| 2013 | $\$ 55,000$ | $\$ 43,000$ | $\$ 44,000$ |
|  |  | $\$ 50,000$ | $\$ 50,000$ |

Median starting salaries* overall have bounced back to their 2009 peak of $\$ 50,000$. Women reported a historically high median salary of $\$ 50,000$, while men reported a median salary of $\$ 55,000$, which was substantially lower than in 2009. In 2013, women's median starting salaries were $89 \%$ of men's, surpassing the national average (Table7).
*Defined by us as earnings reported by respondents with 0-1 year of experience in the field, post bachelor's degree.

According to Table 8, the distribution of degrees earned remained very similar to 2011 data-a one percentage point increase in those holding bachelor's degrees, a two percentage point increase in those holding a master's degree, and more than a one percentage point decrease in the proportion holding a doctorate. In 2013, slightly more women than men held a masters' degree. We expect to see a slow movement toward higher levels of education as the job market pushes more members to pursue advanced degrees.

| Table 8 |  |  |  |
| :---: | :---: | :---: | :---: |
| Distribution of Degrees Earned |  |  |  |
| Degree | Both Sexes | Men | Women |
| Ph.D. | 24\% | 31\% | 18\% |
| Masters | 34\% | $31 \%$ | 38\% |
| Baccalaureate | 38\% | 34\% | 42\% |
| Other/none | 3\% | 3\% | 3\% |

Table 9 shows a decline in earnings among those who hold either a baccalaureate or a doctorate degree, while those who hold a masters' degree increased, primarily due to respondents with an MBA being included in this category for the first time (prior to 2013, the categories were expressly "BS," "MS," and "Ph.D." degrees as opposed to the more generic language used in the 2013 survey).

| Table 9 |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Median Salary by Degree 1993-2013 |  |  |  |  |
| Year | Bachelors' | Masters' | Doctorate | MBA |
| 1993 | $\$ 47,060$ | $\$ 51,375$ | $\$ 65,000$ | $\$ 68,000$ |
| 1995 | $\$ 50,000$ | $\$ 54,000$ | $\$ 68,000$ | $\$ 65,000$ |
| 1997 | $\$ 54,000$ | $\$ 60,000$ | $\$ 72,000$ | $\$ 75,000$ |
| 1999 | $\$ 57,000$ | $\$ 63,000$ | $\$ 76,000$ | $\$ 82,000$ |
| 2003 | $\$ 65,000$ | $\$ 73,500$ | $\$ 85,000$ | $\$ 95,000$ |
| 2005 | $\$ 70,000$ | $\$ 76,000$ | $\$ 92,500$ | $\$ 100,000$ |
| 2007 | $\$ 75,000$ | $\$ 80,000$ | $\$ 98,300$ | $\$ 97,000$ |
| 2009 | $\$ 79,000$ | $\$ 85,000$ | $\$ 103,000$ | $\$ 107,500$ |
| 2011 | $\$ 80,000$ | $\$ 85,000$ | $\$ 105,000$ | $\$ 103,500$ |
| 2013 | $\$ 75,000$ | $\$ 90,000$ | $\$ 95,000$ |  |
|  |  |  |  |  |


| Table 10 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Hold a Degree in Food Science/Technology and Current Employment Situation |  |  |  |  |
| Current <br> Employment <br> Situation | Degree in Food Science/Technology |  |  |  |
|  | Yes |  | No |  |
| Full-time Employee | 97\% | (955) | 95\% | $(1,094)$ |
| Part-time Employee | 1\% | (10) | 2\% | (25) |
| Selfemployed | 2\% | (17) | 3\% | (39) |


| Table 11 |  |  |  |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Highest Degree Earned | U.S. Degree | Non-U.S. Degree |  |  |  |  |  |  |  |
| Bachelor's | $40 \%$ | $(796)$ | $25 \%$ | $(32)$ |  |  |  |  |  |
| Master's | $35 \%$ | $(704)$ | $28 \%$ | $(36)$ |  |  |  |  |  |
| Dootorate | $23 \%$ | $(465)$ | $43 \%$ | $(56)$ |  |  |  |  |  |
| None/other | $2 \%$ | $(42)$ | $4 \%$ | $(5)$ |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |


| Table 12. |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Primary Function | Degree in Food Science/Technology |  |  |  |
|  | Yes |  | No |  |
| R\&D/Scientititi/Technical | 77\% | (754) | 64\% | (741) |
| Management | 6\% | (54) | 8\% | (94) |
| Sales \& Marketing | 7\% | (65) | 10\% | (117) |
| Purchasing | 0\% | (3) | 1\% | (8) |
| Gonsulting | 1\% | (13) | 2\% | (17) |
| Government | 2\% | (20) | 3\% | (31) |
| Education | 7\% | (71) | 12\% | (143) |


| Table 14 |  |
| :--- | :--- |
| Years of Experience |  |
| $0-1$ | $6 \%$ |
| $2-5$ | $16 \%$ |
| $6-10$ | $14 \%$ |
| $11-15$ | $13 \%$ |
| $16-20$ | $12 \%$ |
| $21-25$ | $11 \%$ |
| $26-30$ | $10 \%$ |
| $>30$ | $19 \%$ |
|  |  |

Tables 10-12 show what degrees IFT members have earned, and how they are using them. Those with a degree in food science/technology are more likely to be employed full-time. Those without this degree are twice as likely to be self-employed, or to be employed part-time.

The highest degree earned by U.S. members is most often a bachelor's or a master's degree. A doctorate degree is the highest degree earned abroad.

It would appear that a degree in food science or technology is not required for steady employment in the field. While individuals with those degrees are more likely to work in the R\&D, scientific, and technical sector, those without the degree account for a higher proportion of individuals working in all other sectors.

Table 13 reveals that degrees in food science and technology represent 62\% of the highest degrees earned by respondents. Other degrees fit neatly with specific food science job functionsbusiness/marketing degrees and a number of specific scientific fields account for the remainder of highest degrees earned.

Respondents' years of experience are distributed fairly evenly-in the lower ranges, about 4\% of the total workforce falls in each one-year range of experience, declining to about $2 \%$ of the total workforce falling into each one year range above 20 years of total experience. Although the percentage of respondents with more than 30 years of experience may suggest an impending issue of retirement cut backs, food science shows relatively little sign of "aging out" qualified employees through en masse retirement.

Table 15 demonstrates how median salaries increase steadily with total years of experience, and higher degrees entail an earnings premium across all ranges of total experience.

For example, average annual salaries overall for respondents with a bachelor's degree peak at \$105,000 in the 31-35 year range of experience, then decline for those with greater years of experience.

Gender-related patterns show an expected relationship of near-parity among the least-experienced individuals with any of the three degrees, but median salaries of men outstrip those of women among respondents with a bachelors' or masters' degree.

There is little consistency in the relationship of earnings among men compared to women who hold a doctorate, although this is more reflective of the relatively small number of respondents in each range of experience.

| Table 15 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Degree/Years Since BS: Median Salaries |  |  |  |  |  |  |
| Bachelor's | Overall |  | Men |  | Women |  |
| 0-1 | \$45,000 | (66) | \$43,000 | (20) | \$45,500 | (44) |
| 2-5 | \$51,875 | (158) | \$56,000 | (55) | \$50,156 | (97) |
| 6-10 | \$67,200 | (115) | \$68,000 | (37) | \$66,950 | (75) |
| 11-15 | \$80,000 | (90) | \$89,000 | (31) | \$75,000 | (57) |
| 16-20 | \$94,000 | (95) | \$100,000 | (47) | \$90,240 | (46) |
| 21-25 | \$103,000 | (84) | \$110,000 | (37) | \$100,000 | (43) |
| 26-30 | \$100,000 | (79) | \$105,661 | (40) | \$95,000 | (35) |
| 31-35 | \$115,000 | (61) | \$120,000 | (35) | \$100,813 | (22) |
| 36-40 | \$105,000 | (37) | \$105,000 | (25) | \$105,000 | (12) |
| >40 | \$105,000 | (25) | \$105,000 | (22) | - | - |
| Overall | \$85,573 | (818) | \$90,000 | (351) | \$70,000 | (439) |
| Master's Degree | Overall |  | Men |  | Women |  |
| 0-1 | \$55,000 | (33) | \$55,000 | (10) | \$54,000 | (23) |
| 2-5 | \$65,000 | (117) | \$65,450 | (42) | \$64,000 | (74) |
| 6-10 | \$80,200 | (118) | \$88,900 | (40) | \$79,213 | (74) |
| 11-15 | \$90,000 | (99) | \$97,500 | (39) | \$86,500 | (56) |
| 16-20 | \$105,000 | (79) | \$115,000 | (35) | \$98,500 | (44) |
| 21-25 | \$110,000 | (75) | \$117,500 | (26) | \$100,000 | (43) |
| 26-30 | \$115,000 | (63) | \$122,500 | (28) | \$113,000 | (34) |
| 31-35 | \$130,000 | (71) | \$135,000 | (45) | \$101,153 | (26) |
| 36-40 | \$139,000 | (53) | \$142,500 | (42) | \$125,500 | (10) |
| $>40$ | \$135,000 | (15) | \$140,000 | (12) | - | - |
| Overall | \$92,000 | (731) | \$109,000 | (321) | \$83,000 | (391) |
| Doctorate | Overall |  | Men |  | Women |  |
| 0-1 | \$80,000 | (17) | \$75,000 | (8) | \$90,000 | (9) |
| 2-5 | \$80,000 | (54) | \$80,000 | (22) | \$78,500 | (30) |
| 6-10 | \$91,443 | (56) | \$87,000 | (25) | \$92,200 | (30) |
| 11-15 | \$96,016 | (74) | \$101,500 | (44) | \$93,000 | (29) |
| 16-20 | \$115,000 | (71) | \$109,000 | (49) | \$124,063 | (22) |
| 21-25 | \$125,000 | (66) | \$125,200 | (40) | \$100,000 | (25) |
| 26-30 | \$126,000 | (54) | \$130,000 | (43) | \$114,000 | (9) |
| 31-35 | \$137,500 | (49) | \$149,000 | (35) | \$117,000 | (13) |
| 36-40 | \$130,000 | (45) | \$130,000 | (37) | \$96,500 | (8) |
| >40 | \$100,000 | (24) | \$100,000 | (15) | \$135,000 | (7) |
| Overall | \$105,000 | (515) | \$110,000 | (319) | \$95,730 | (186) |

Table 16
Percent of Response and Median Salary by Location (\$)

| Location | Percent of Response | Median Salary |
| :--- | :---: | :---: |
| South Ailantic | $12 \%$ | $\$ 97,000$ |
| West South Central | $5 \%$ | $\$ 94,000$ |
| California | $11 \%$ | $\$ 92,000$ |
| East North Central | $27 \%$ | $\$ 91,800$ |
| Mididle Atlantic | $14 \%$ | $\$ 90,000$ |
| New England | $4 \%$ | $\$ 90,000$ |
| Mountain | $5 \%$ | $\$ 85,997$ |
| West Norith Gentral | $13 \%$ | $\$ 85,000$ |
| East South Gentral | $4 \%$ | $\$ 80,250$ |
| Other Pacific | $5 \%$ | $\$ 74,250$ |
|  |  |  |

## TYPE/SIZE OF EMPLOYER

| Table 17 |  |
| :--- | :---: |
| Type of Employer (\%) | Percentage of Response |
| Food/heverage manufacturing/processor | $38 \%$ |
| Food ingredient manufacturing/supplier | $22 \%$ |
| Educational institution | $17 \%$ |
| Gonsulting | $5 \%$ |
| Government | $3 \%$ |
| Food service | $2 \%$ |
| Scientific/trade association | $1 \%$ |
| Private research institution | $1 \%$ |
| Indepandent testing lat | $1 \%$ |
| Gontract processing/shipping | $1 \%$ |
| Processing equipment manufacturing/supplier | $1 \%$ |
| Packaging equipment manufacturing/supplier | $0 \%$ |
| Other | $7 \%$ |
|  |  |

Median salaries are highest in the South Atlantic region, at $\$ 97,000$. Median salaries were lowest in the Other Pacific region, which includes Washington, Oregon, Alaska, and Hawaii (Table 16).

The allocation of IFT members among employer types exposes a continuing trend toward fewer in the food/beverage processor sector, dipping from $47 \%$ in 2009 to $38 \%$ in 2013 (Table 17). There is also a recent decrease in the proportion of respondents in the food ingredient manufacturing/supplier category, and a sharp increase in the percentage working in educational institutions.

Table 18 (on the following page) reflects the range of median salaries by degree earned and years of experience, broken out by type of employer.

In all categories, there is a steady upward progression in median salary, generally to the point of more than 35 years of experience, after which the median salary declines.

Comparing the "combined" data, food/beverage and food ingredient manufacturer/supplier pay the highest amount to those with doctorates, while consulting pays the most to those with bachelors' degrees.

Table 18
Median Salary, \$ (No. of Respondents)

| Food/beverage mfg/processor | Bachelor's |  | Masters' |  | Doctorate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gombined | \$75,000 | (384) | \$91,000 | (365) | \$120,000 | (135) |
| 0-1 | \$45,750 | (18) | \$54,000 | (13) | - | - |
| 2-5 | \$54,100 | (75) | \$65,550 | (62) | \$80,000 | (16) |
| 6-10 | \$65,500 | (61) | \$83,500 | (62) | \$94,450 | (20) |
| 11-15 | \$75,000 | (39) | \$90,900 | (52) | \$112,500 | (20) |
| 16-20 | \$94,000 | (45) | \$100,000 | (44) | \$130,500 | (22) |
| 21-25 | \$98,200 | (41) | \$111,000 | (33) | \$140,000 | (21) |
| 26-30 | \$100,000 | (47) | \$122,500 | (28) | \$142,000 | (11) |
| 31-35 | \$110,000 | (29) | \$135,000 | (41) | \$147,900 | (8) |
| 36-40 | \$104,000 | (15) | \$139,000 | (21) | \$125,000 | (11) |
| $>40$ | \$95,750 | (8) | \$115,000 | (5) | - | - |
| Food ingredient mfg/supplier | Bachelor's |  | Masters' |  | Doctorate |  |
| Gombined | \$89,000 | (231) | \$100,000 | (173) | \$120,000 | (69) |
| 0-1 | \$44,000 | (11) | - | - | - | - |
| 2-5 | \$52,125 | (36) | \$60,000 | (21) | \$77,000 | (6) |
| 6-10 | \$70,000 | (37) | \$75,000 | (29) | \$95,000 | (5) |
| 11-15 | \$85,000 | (34) | \$93,100 | (26) | \$94,516 | (12) |
| 16-20 | \$100,000 | (28) | \$120,000 | (21) | \$116,000 | (13) |
| 21-25 | \$110,000 | (30) | \$110,000 | (22) | \$125,000 | (7) |
| 26-30 | \$109,000 | (19) | \$105,000 | (20) | \$132,600 | (9) |
| 31-35 | \$111,000 | (20) | \$132,000 | (10) | \$150,000 | (7) |
| 36-40 | \$106,000 | (7) | \$145,000 | (17) | \$140,000 | (5) |
| $>40$ | \$115,000 | (9) | \$115,997 | (4) | - | - |
| Consulting | Bachelor's |  | Masters' |  | Doctorate |  |
| Gombined | \$100,000 | (29) | \$89,950 | (25) | \$100,000 | (21) |
| 16-20 | \$89,000 | (7) | - | - | - | - |
| 21-25 | - | - | \$77,475 | (4) | \$75,000 | (4) |
| 31-35 | \$100,000 | (5) | \$104,500 | (4) | \$175,000 | (4) |
| 36-40 | \$82,500 | (4) | - | - | \$48,500 | (4) |
| $>40$ | - | - | - | - | \$75,000 | (7) |
| Educational institution | Bachelor's |  | Masters' |  | Doctorate |  |
| Gombined | \$48,000 | (51) | \$60,000 | (41) | \$90,500 | (182) |
| 0-1 | \$42,500 | (26) | \$54,500 | (12) | \$77,980 | (10) |
| 2-5 | \$50,000 | (20) | \$58,000 | (15) | \$75,000 | (17) |
| 6-10 | - | - | \$67,500 | (4) | \$65,000 | (15) |
| 11-15 | - | - | - | - | \$72,723 | (29) |
| 16-20 | - | - | - | - | \$87,750 | (22) |
| 21-25 | - | - | - | - | \$100,000 | (23) |
| 26-30 | - | - | - | - | \$103,404 | (20) |
| 31-35 | - | - | - | - | \$111,000 | (17) |
| 36-40 | - | - | - | - | \$126,500 | (18) |
| $>40$ | - | - | - | - | \$117,500 | (10) |


| Food service | Bachelor's |  | Masters' |  | Doctorate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Gombined | \$68,000 | (17) | \$92,000 | (19) | - | - |
| 2-5 | \$43,000 | (4) | - | - | - | - |
| 6-10 | \$62,500 | (5) | \$83,350 | (4) | - | - |
| 11-15 | - | - | \$57,800 | (4) | - | - |
| Food service | Bachelor's |  | Masters' |  | Doctorate |  |
| Gombined | \$90,000 | (9) | \$95,500 | (16) | \$110,500 | (42) |
| 0-1 | - | - | - | - | - | - |
| 2-5 | - | - | - | - | \$74,000 | (5) |
| 6-10 | - | - | \$99,750 | (4) | - | - |
| 16-20 | - | - | - | - | \$109,000 | (7) |
| 21-25 | - | - | - | - | \$129,500 | (6) |
| 26-30 | - | - | - | - | \$122,500 | (10) |
| 31-35 | - | - | - | - | \$100,000 | (5) |
| Private research institution | \$48,000 | (2) | \$109,000 | (8) | \$104,000 | (7) |
| Processing equipment mig/supplier | \$74,000 | (4) | \$65,461 | (4) | - | - |
| Packaging equipment mfg/supplier | - | - | \$70,000 | (5) | - | - |
| Contract processing/shipping | \$83,400 | (5) | \$105,000 | (4) | - | - |
| Independent testing lab | \$94,000 | (11) | \$86,500 | (7) | \$57,500 | (4) |
| Scientific/trade assn | \$40,000 | (5) | \$76,000 | (12) | \$100,000 | (15) |
| Other | \$76,500 | (58) | \$89,950 | (46) | \$117,500 | (26) |

Table 19 (on the following page) reflects the range of median salaries by degree earned and sex, broken out by type of employer.
By degree, consulting has the highest median salary for respondents, with a bachelor's degree at $\$ 100,000$. Among respondents who have completed a doctorate, those in food/beverage manufacturing/processor and food ingredient manufacturing/supplier segments have the highest median incomes, at $\$ 120,000$.

Among those who report a masters' degree as their highest level of education, food ingredient manufacturers/suppliers pay the highest salaries.

Table 19
Range of Median Salaries (\$), by Degree Earned and Sex (No. of Respondents)

| Both Sexes Combined | Bachelor's |  | Masters' |  | Doctorate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Food/beverage mfg/processor | \$75,000 | (384) | \$91,000 | (365) | \$120,000 | (135) |
| Food ingredient mfg/supplier | \$89,000 | (231) | \$100,000 | (173) | \$120,000 | 69 |
| Processing equuipment mfo/supplier | \$74,000 | (4) | \$65,461 | (4) | - | - |
| Packaging equipment mifg/supplier | - | - | \$70,000 | (5) | - | - |
| Contract processing/shipping | \$83,400 | (5) | \$105,000 | (4) | - | - |
| Consulting | \$100,000 | (29) | \$89,950 | (25) | \$100,000 | (21) |
| Educational institution | \$48,000 | (51) | \$60,000 | (41) | \$90,500 | (182) |
| Private research institution | \$48,000 | (2) | \$109,000 | (8) | \$104,000 | (7) |
| Food service | \$68,000 | (17) | \$92,000 | (19) | - | - |
| Government | \$90,000 | (9) | \$95,500 | (16) | \$110,500 | (42) |
| Independent testing lab | \$94,000 | (11) | \$86,500 | (7) | \$57,500 | (4) |
| Scientific/trade association | \$40,000 | (5) | \$76,000 | (12) | \$100,000 | (15) |
| Other | \$76,500 | (58) | \$89,950 | (46) | \$117,500 | (26) |
| Male | Bachelor's |  | Masters' |  | Doctorate |  |
| Food/heverage mig/processor | \$90,500 | (156) | \$105,000 | (155) | \$124,000 | (89) |
| Food ingredient mfg/supplier | \$95,280 | (118) | \$117,500 | (84) | \$126,700 | (48) |
| Processing equuinment mfig/supplier | \$74,000 | (4) | - | - | - | - |
| Packaging equipment mig/supplier | - | - | \$92,500 | (4) | - | - |
| Contract processing/shipping | \$75,000 | (4) | \$105,000 | (4) | - | - |
| Consulting | \$100,000 | (13) | \$130,000 | (11) | \$80,000 | (14) |
| Educational institution | \$55,000 | (14) | \$57,500 | (16) | \$100,000 | (7) |
| Private research institution | - | - | \$100,000 | (4) | \$104,000 | (5) |
| Food service | \$76,000 | (6) | \$90,000 | (9) | - | - |
| Government | - | - | \$109,000 | (5) | \$112,000 | (21) |
| Independent testing lab | \$104,500 | (4) | \$76,000 | (4) | - | - |
| Scientific/frade association | \$38,000 | (4) | \$43,600 | (5) | \$100,000 | (11) |
| Other | \$100,500 | (14) | \$90,000 | (15) | \$121,500 | (12) |
| Female | Bachelor's |  | Masters' |  | Doctorate |  |
| Food/heverage mifg/processor | \$70,000 | (215) | \$80,000 | (200) | \$110,000 | (42) |
| Food ingredient mfy/supplier | \$80,000 | (108) | \$90,000 | (85) | \$94,516 | (20) |
| Processing equipment mfo/supplier | - | - | - | - | - | - |
| Packaging equipment mig/supplier | - | - | - | - | - | - |
| Contract processing/shipping | - | - | - | - | - | - |
| Gonsulting | \$89,000 | (13) | \$80,250 | (14) | \$100,000 | (5) |
| Educational institution | \$45,000 | (34) | \$57,840 | (26) | \$83,500 | (74) |
| Private research institution | - | - | \$90,500 | (4) | - | - |
| Food service | \$62,750 | (10) | \$87,000 | (10) | - | - |
| Government | \$56,800 | (5) | \$86,000 | (10) | \$96,500 | (20) |
| Independent testing lab | \$50,000 | (7) | - | - | - | - |
| Scientific/trade association | - | - | \$63,000 | (7) | \$82,500 | (4) |
| Other | \$72,000 | (36) | \$94,950 | (30) | \$117,000 | (13) |


| Table 20 |  |
| :--- | :--- |
| Size of Employer |  |
| <100 employees | $17 \%$ |
| $100-499$ | $20 \%$ |
| $500-999$ | $11 \%$ |
| $1-2.49 \mathrm{k}$ | $12 \%$ |
| $2.5-4.99 \mathrm{k}$ | $8 \%$ |
| $5,000+$ | $33 \%$ |
|  |  |

Table 20 shows that approximately one-third of respondents work for larger organizations, those with 5,000 or more employees. At the other end of the scale, $37 \%$ work for organizations with fewer than 500 employees. The remaining $30 \%$ work for mid-sized organizations, with 500-4,999 employees.

Table 21 reflects a correlation between employer size and median salaries. By general sector, the largest organizations in all sectors, except education, pay the highest median salaries for almost all positions. There were no respondents from consulting firms larger than 100-499 employees. Education organizations in the 2,500-4,999 employee size range pay the highest median salary, which leads us to conclude that larger organizations tend to pay more.

## Table 21

Median Salary of Full-Time Employees by Sector, Job Function/Title and Size of Employer

| General Sector | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| R\&D/Scientific/ Technical | \$68,000 | (181) | \$86,000 | (299) | \$78,000 | (152) | \$77,380 | (175) | \$93,000 | (105) | \$95,000 | (553) | \$85,000 | (1475) |
| Management | \$110,000 | (75) | \$120,000 | (30) | \$89,000 | (9) | - | - | \$93,000 | (6) | \$135,000 | (26) | \$113,000 | (151) |
| Sales \& Marketing | \$103,000 | (53) | \$110,000 | (59) | \$105,000 | (19) | \$103,500 | (14) | \$88,000 | (17) | \$120,000 | (33) | \$110,000 | (195) |
| Purchasing | - | - | \$60,000 | (5) | - | - | - | - | - | - | - | - | \$86,500 | (15) |
| Gonsulting | \$100,000 | (17) | \$125,000 | (5) | - | - | - | - | - | - | - | - | \$100,000 | (32) |
| Government | - | - | \$106,500 | (6) | \$90,482 | (5) | - | - | - | - | \$106,000 | (25) | \$97,500 | (46) |
| Education | \$60,000 | (20) | \$65,000 | (21) | \$91,000 | (29) | \$92,000 | (43) | \$97,850 | (26) | \$90,000 | (79) | \$84,750 | (220) |


| RGD/Scientific/ Technical | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Vige President | \$154,000 | (6) | - | - | \$245,000 | (18) | \$142,000 | (16) | \$148,000 | (22) | \$129,000 | (5) | \$175,000 | (69) |
| Director of Research | \$131,000 | (13) | \$140,000 | (10) | \$155,000 | (43) | \$95,000 | (12) | \$120,000 | (37) | \$128,000 | (12) | \$135,000 | (129) |
| Technical Director | \$149,500 | (5) | \$130,000 | (7) | \$150,000 | (27) | \$90,000 | (13) | \$110,000 | (20) | \$120,000 | (7) | \$130,000 | (79) |
| QA/QC Dir/Manager/ Supervisor | \$73,500 | (27) | \$94,500 | (12) | \$100,000 | (48) | \$72,500 | (26) | \$81,500 | (40) | \$79,000 | (22) | \$86,000 | (174) |
| QA/QC (other) | \$46,000 | (7) | - | - | \$63,750 | (16) | \$40,000 | (9) | \$43,308 | (12) | \$35,000 | (5) | \$54,000 | (51) |
| Technical Services Director | \$72,500 | (3) | - | - | \$110,000 | (11) | \$53,050 | (4) | \$85,000 | (4) | \$80,000 | (5) | \$107,500 | (28) |
| Laboratory Director | \$70,000 | (25) | - | - | \$105,016 | (10) | \$80,000 | (5) | \$108,000 | (3) | - | - | \$100,000 | (24) |
| Product Developer | \$80,000 | (5) | \$92,000 | (12) | \$83,500 | (84) | \$66,100 | (24) | \$70,800 | (34) | \$64,760 | (22) | \$77,000 | (203) |
| Ohemist | \$71,000 | (2) | - | - | \$75,000 | (15) | - | - | \$67,500 | (4) | - | (1) | \$80,000 | (29) |
| Flavorist | \$73,690 | (6) | - | - | \$130,000 | (5) | - | - | \$86,000 | (12) | \$148,000 | (3) | \$45,000 | (26) |
| Food Engineer | \$71,000 | (47) | \$76,298 | (4) | \$91,000 | (7) | - | - | \$78,000 | (3) | - | - | \$82,500 | (20) |
| Food Scientist/ Technologist | \$46,000 | (2) | \$77,500 | (30) | \$79,000 | (158) | \$50,000 | (43) | \$63,250 | (54) | \$63,500 | (44) | \$72,550 | (378) |
| Mierobiologist | \$37,500 | (5) | - | - | \$94,000 | (12) | \$46,000 | (4) | - | (1) | \$26,000 | (2) | \$60,000 | (21) |
| Nutritionist | \$76,200 | (20) | - | - | \$98,500 | (6) | - | - | - | - | - | - | \$82,000 | (13) |
| Packaging Scientist | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Research Chef | - | - | - | - |  |  | - | (1) | \$73,250 | (6) | - | (1) | \$60,500 | (11) |
| Sensory Evaluation Specialist | - | - | \$65,000 | (5) | \$85,000 | (29) | \$37,000 | (3) | \$61,450 | (8) | \$56,000 | (4) | \$75,689 | (54) |
| Other | - | - | \$82,900 | (10) | \$100,000 | (65) | \$43,000 | (13) | \$77,500 | (38) | \$69,450 | (18) | \$84,526 | (165) |
| Management (Other than RED, Sales \& Marketing) | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| President, Owner, Partner, Officer | - | - | - | - | \$200,000 | (5) | \$120,000 | (46) | \$277,500 | (6) | \$75,000 | (2) | \$142,500 | (62) |
| Vice President (except R\&D, Sales \& Marketing) | - | - | - | - | - | - | \$109,500 | (8) | \$152,731 | (6) | - | - | \$145,231 | (16) |
| General Manager | - | - | - | - | - | - | \$115,000 | (9) | \$110,000 | (5) | - | - | \$115,000 | (17) |
| Engineering/ Processing <br> Director/Manager/ <br> Supervisor | - | - | - | - | \$113,000 | (6) | - | - | - | - | - | - | \$103,000 | (11) |
| Plant Manager/ Supervisor | \$45,000 | (3) | - | - | - | - | \$87,500 | (5) | - | - | - | - | \$89,750 | (10) |
| Other | \$70,875 | (4) | - | - | \$99,000 | (12) | \$84,500 | (6) | \$65,000 | (11) | \$65,000 | (4) | \$83,000 | (35) |
| Sales \& Marketing | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $<100$ |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Vice President | \$84,000 | (4) | - | - | - | - | \$150,000 | (7) | \$150,000 | (5) | \$75,000 | (2) | \$150,000 | (14) |
| Director | - | - | - | - | \$118,000 | (5) | \$129,000 | (11) | \$120,000 | (11) | \$135,000 | (6) | \$120,000 | (38) |
| Manager | - | - | - | - | \$97,000 | (6) | \$105,000 | (9) | \$115,000 | (11) | - | - | \$105,000 | (31) |
| Product Manager | - | - | - | - | - | - | - | - | \$96,000 | (4) | - | - | \$104,750 | (14) |


| Market Researcher | \$46,000 | (3) | - | - | - | - | - | - | - | - | - | - | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sales Renresentative | \$80,960 | (7) | \$70,875 | (4) | \$110,000 | (11) | \$81,000 | (8) | \$91,000 | (18) | \$77,000 | (8) | \$93,500 | (52) |
| Broker | \$94,000 | 13 | - | - | - | - | - | - | - | - | - | - | - | - |
| Technical Sales Representative | \$60,000 | (3) | \$66,000 | (5) | \$96,500 | (11) | \$75,000 | (11) | \$92,600 | (7) | - | (1) | \$86,500 | (34) |
| Other | \$137,500 | (4) | - | - | - | - | - | - | - | - | - | - | \$90,000 | (7) |
| Purchasing | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Purchasing/Procurement Director/Manager | \$114,000 | (7) | - | - | - | - | - | - | - | - | - | - |  |  |
| Purchasing Agent/Buyer | - | - | - | - | - | - | - | - | - | - | - | - | \$60,000 | (5) |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Consulting | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Technioal/Scientific | - | - | - | - | \$84,000 | (4) | \$100,000 | (15) | \$125,000 | (5) | \$52,000 | (3) | \$100,000 | (30) |
| Management | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | - | - |
| Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Government | <100 |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Manayement/ Administrative | - | - | - | - | \$127,000 | (8) | - | - | - | - | - | - | \$140,259 | (11) |
| Research | - | - | - | - | \$97,000 | (9) | \$32,274 | (2) | \$92,000 | (3) | \$45,241 | (2) | \$93,700 | (23) |
| Inspeation | - | - | - | - | \$89,000 | (5) | - | - | - | - | - | - | \$75,250 | (8) |
| Other | - | - | - | - | - | - | - | - | - | - | - | - | \$95,000 | (5) |
| Education | Median Salary, \$ (No. of Respondents) |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | $<100$ |  | 100-499 |  | 500-999 |  | 1,000-2,499 |  | 2,500-4,999 |  | 5,000 or more |  | All sizes combined |  |
| Graduate Teaching Only | - | - | - | - | - | - | \$63,000 | (3) | - | - | - | - | \$63,000 | (5) |
| Undergraduate Teaching Only | - | - | - | - | \$65,868 | (5) |  | (0) | \$50,500 | (6) | - | - | \$58,000 | (14) |
| Graduate Teaching, Some Research | - | - | - | - | - | - | \$50,000 | (3) | - | - | - | - | \$59,500 | (10) |
| Undergraduate Teaching, Some Research | - | - | \$100,000 | (7) | \$74,000 | (6) | - | (1) | \$52,000 | (3) | \$65,000 | (3) | \$80,000 | (27) |
| Research Only | - | - | - | - | \$39,752 | (6) | \$42,000 | (3) | - | (1) | - | - | \$45,500 | (12) |
| Research, Some Graduate Teaching | - | - | \$86,000 | (4) | \$81,000 | (15) | \$36,022 | (2) | \$68,500 | (4) | \$76,711 | (3) | \$84,500 | (41) |
| Research, Some <br> Undergraduate Teaching | - | - | - | - | \$100,000 | (15) | - | (1) | \$29,000 | (2) | \$97,613 | (5) | \$94,000 | (29) |
| Administration | - | - | \$149,000 | (5) | \$165,275 | (8) | - | - | - | - | \$115,000 | (8) | \$149,500 | (28) |
| Extension | - | - | - | - | \$105,836 | (8) | - | - | - | - | \$90,000 | (5) | \$90,000 | (21) |
| Other | - | - | - | - | \$105,000 | (9) | - | (1) | \$40,000 | (2) | \$40,500 | (2) | \$94,560 | (23) |
| Other Job Title/Function | - | - | - | - | \$76,500 | (4) | - | - | - | - | - | - | \$66,000 | (10) |


| Table 22 |  |  |  |
| :--- | :--- | :--- | :--- |
| Number of Employers |  | Years with Current Employer |  |
| $0-1$ | $27 \%$ | $0-1$ | $16 \%$ |
| 2 | $24 \%$ | $2-5$ | $33 \%$ |
| 3 | $21 \%$ | $6-10$ | $20 \%$ |
| 4 | $12 \%$ | $11-15$ | $12 \%$ |
| $5-6$ | $14 \%$ | $16-20$ | $7 \%$ |
| $>6$ | $4 \%$ | $>20$ | $12 \%$ |
|  |  |  |  |


| Table 23 |  |
| :---: | :---: |
| Benefits |  |
| Healith insurance | 93\% |
| Vacation | 92\% |
| 401K | 87\% |
| Dental insurance | 84\% |
| Association membership dues | 71\% |
| Life insurance | 69\% |
| Vision insurance | 68\% |
| Disability insuranee, short-term | 66\% |
| Siak Ifave | 64\% |
| Bonus/performance compensation | 62\% |
| Disability insurance, long-term | 62\% |
| Flexible spending account | 60\% |
| Maternity/family leave | 58\% |
| Tuition reimbursement | 51\% |
| Employee assistance program | 45\% |
| Reimburse fees for professional certification/recertification | 41\% |
| CE Gourses/wehinars via internet | 41\% |
| Relocation expenses | 40\% |



Table 22 indicates that while food science professionals do change jobs, on average they stay with an employer for several years before moving on. Respondents report a median of 16.2 years of professional food-related work experience since their bachelor's degree, have had 2.5 employers thus far during their food-related career, and report working a median of 5.7 years for their present employer.

In table 23, respondents indicated that benefits in the industry continue to hold fairly steady, although there have been some decreases since 2011 in the percentage of organizations offering health insurance, vacation time, 401k, dental insurance, and other common benefits.

| Table 24 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Workload/work/ life balance | Management support | Supervisory duties | Co-workers | Salary | Stressful environment | Job security | Other challenge |
| Staff reduction | 29\% | 33\% | 28\% | 25\% | 26\% | 29\% | 45\% | 22\% |
| Hiring freeze | 28\% | 26\% | 31\% | 26\% | 25\% | 24\% | 34\% | 23\% |
| Salary reduction | 3\% | 6\% | 0\% | 3\% | 9\% | 3\% | 7\% | 4\% |
| Salary freeze | 14\% | 21\% | 11\% | 16\% | 29\% | 18\% | 14\% | 15\% |
| No impaat | 43\% | 38\% | 43\% | 52\% | 38\% | 40\% | 26\% | 49\% |
| Other factor | 6\% | 4\% | 8\% | 9\% | 7\% | 12\% | 10\% | 16\% |

## IFT PROGRAMS

| Table 25 |  |  |
| :---: | :---: | :---: |
| Median Income (\$), CFS Recipients and Non Certified |  |  |
| Income | Median (\$) |  |
|  | CFS Recipient | Non Certified |
| Salary | \$101,000 | \$81,048 |
| Bonus | \$5,000 | \$2,500 |
| Stooks | - | - |
| Gombined | \$111,000 | \$88,000 |

In 2013, IFT debuted its Certified Food Science (CFS) credential to recognize the applied scientific knowledge and skills of food scientists, and the Employment \& Salary Survey suggests that it is indeed a beneficial designation. According to survey data, CFS recipients have a median salary $25 \%$ higher than those who are not certified.

## EMPLOYMENT

## Economy's Effect on Employment

Figure 2


Figure 2 reveals that the proportion of organizations with current hiring freezes and staff reductions has declined slightly compared to 2011, but many still have them in place. Data from the Society of Human Resources Management (SHRM) showed that a maximum of $34 \%$ of organizations across all industries had hiring freezes early in the 2009 recession, and nearly $21 \%$ reported them in 2010.

Salary freezes and salary reductions are also decreasing in frequency when compared to 2011.

## Job Satisfaction

Figure 3


Factors for Job Satisfaction
Figure 4


2011 marked the first time that the survey included questions about job satisfaction. The majority of respondents had positive things to say; more than $80 \%$ reported that they were either highly satisfied ( $39 \%$ ) or somewhat satisfied ( $48 \%$ ) with their jobs (Figure 3).

More than half said that intellectual stimulation (51\%) was key to their job satisfaction, with job security ( $23 \%$ ) coming in a distant second (Figure 4). Those who were highly satisfied with their jobs had higher salaries than those who were less satisfied (Table 26).

| Table 26 |  |
| :--- | :---: |
| Satisfaction Level | Median Salary |
| Highly Satisfied | $\$ 111,463$ |
| Somewhat Satisfied | $\$ 90,303$ |
| Neither Satisfied nor Dissatisfied | $\$ 79,176$ |
| Somewhat Dissatisfied | $\$ 84,697$ |
| Highly Dissatisfied | $\$ 71,365$ |

## Level of Stress

Figure 5


Despite the high level of satisfied workers, Figure 5 shows that almost half of respondents characterized their jobs as highly stressful or stressful. Table 27 reveals a positive correlation between increased stress and increased salary. Those facing the least stress reported a median salary 25\% lower than those who reported a highly stressful work environment.

| Table 28 |  |
| :--- | ---: |
| Hours Per Week | Median Salary |
| 35 or fewer | $\$ 56,000$ |
| 36-40 hours | $\$ 72,500$ |
| 41-45 hours | $\$ 81,300$ |
| 46-50 hours | $\$ 98,100$ |
| More than 50 hours | $\$ 115,000$ |

## Hours Worked Per Week

Our industry is a hard-working one, with an approximate average work week of 45 hours and $19 \%$ indicating that they work more than 50 hours per week (Figure 7). Table 28 demonstrates the financial rewards that accompany greater workloads. Those who work more than 50 hours per week earned a median salary of $\$ 115,000$, compared to far lower salaries among those who work less. Those who work 35 or fewer hours earned less than half the median salary of those who work 50 or more hours.

Figure 7


| Table 27 |  |
| :--- | :---: |
|  | Stress Level |
| Highly Stressiul | Median Salary |
| Stressiul | $\$ 108,338$ |
| Moderately Stressful | $\$ 103,539$ |
| Oecasionally Stressiul | $\$ 97,222$ |
| Not Stressiul | $\$ 77,305$ |
|  | $\$ 81,508$ |

## Largest Chalenges Faced on the Job

Figure 6


The number one job challenge reported by respondents was work/life balance, cited by 50\% (Figure 6). Given the extensive number of hours worked per week by the majority of respondents, it's worth noting that despite the high percentage who indicated their jobs were stressful, "stressful environment" ranked a mere 7\% as a challenge.

## IFT INVOLVEMENT

| Table 29 |  |
| :--- | :--- |
| Expenses and Time for IFT |  |
| Pay for or reimburse IFT membership dues | $87 \%$ |
| Travel expenses to atitend IFT Annual Meeting \& Food Expo |  |
| Time off to attend IFT Annual Meating \& Food Expo | $72 \%$ |
| Expenses to attend monthly IFT section meetings | $67 \%$ |
| Time off to attend monthly IFT seation meetings | $39 \%$ |
| Time off for IFT volunteer work | $35 \%$ |
| Travel expenses for IFT volunteer work | $25 \%$ |
| Other support | $17 \%$ |
| None | $1 \%$ |
|  |  |

Most employers pay for IFT membership dues, which closely matches the latest allindustry figure that $87 \%$ of organizations offer this benefit. A substantial majority of employers also cover IFT members' travel expenses and time off for attending the IFT Annual Meeting \& Food Expo ${ }^{\circledR}$. More than one-third pay expenses and provide time off to attend IFT section meetings.

## OUTSIDE OF THE U.S. AND NON-MEMBER FINDINGS

This survey encompassed a diverse audience, including non-U.S. members and non-members, both for the first time. As Figures 8-10 on the following pages demonstrate, there are great similarities between U.S.-based members and non-members, and substantial differences among U.S.-based and non-U.S. based respondents.

The majority of non-U.S. respondents are men, while the majority of U.S. non-members are women, although women are the majority within all three segments among respondents in their 20's. Non-U.S. respondents, particularly members, are far more likely to hold a doctorate.

| Table 30 |  |  |  |
| :---: | :---: | :---: | :---: |
| Characteristics of Non-Members and Non-U.S. Respondents | International Members | International <br> Non-members | U.S. Non-members |
| No. of respondents | 484 | 238 | 479 |
| Percent return | 13\% | 24\% | 10\% |
| Men (\%) | 60\% | 52\% | 44\% |
| Women (\%) | 40\% | 48\% | 56\% |
| Men under age 30 (\%) | 41\% | 31\% | 27\% |
| Women under agge 30 (\%) | 59\% | 69\% | 73\% |
| Highest degree in food science/technology (\%) | 51\% | 45\% | 46\% |
| BS degree (\%) | 18\% | 22\% | 43\% |
| MS degree (\%) | 25\% | 29\% | 36\% |
| PhD degree (\%) | 54\% | 45\% | 16\% |
| Employed in industry (\%) | 58\% | 58\% | 82\% |
| Employed in education (\%) | 38\% | 37\% | 16\% |
| Employed in government (\%) | 5\% | 6\% | 2\% |
| Median salary (\$) | \$66,770 | \$56,053 | \$90,000 |

Members by Industry
Figure 8


Members by Sector
Figure 9


The actual industries that respondents work in within any sector varies only slightly among U.S.-based non-members and non-U.S. members and non-members (Figure 9).

Members by Job Function/Responsibilities
Figure 10


This pattern continues in terms of the job function/responsibilities reported by respondents in Figure 10. Non-members in the U.S. have almost an identical distribution when compared to members in the U.S., while approximately $40 \%$ of non-U.S. professionals hold R\&D, scientific, or technical jobs, and about 30\% work in educational institutionstwice the proportion reported by U.S.based members and non-members.

Compensation levels in Table 31 were collected by country, and timely currency exchange rates were used to convert to U.S. dollars, to provide a more reliable basis for comparison.

| Table 31 |  |  |  |
| :---: | :---: | :---: | :---: |
| Income by Country | N | Salary | Total Compensation |
| Argentina | 10 | \$33,400 | \$33,400 |
| Australia | 17 | \$102,689 | \$112,024 |
| Brazil | 8 | \$62,500 | \$65,250 |
| Ganada | 122 | \$80,247 | \$86,792 |
| Chile | 9 | \$60,000 | \$67,200 |
| China | 33 | \$19,537 | \$19,537 |
| Golombia | 7 | \$60,000 | \$61,000 |
| Germany | 8 | \$94,401 | \$110,208 |
| Greece | 10 | \$34,446 | \$34,446 |
| India | 12 | \$19,676 | \$19,676 |
| Ireland | 6 | \$71,765 | \$71,765 |
| Italy | 12 | \$40,525 | \$43,902 |
| Jamaiota | 7 | \$30,000 | \$35,060 |
| Japan | 12 | \$78,981 | \$101,233 |
| South Korea | 9 | \$65,000 | \$75,000 |
| Malaysia | 5 | \$25,000 | \$27,000 |
| Mexico | 53 | \$50,000 | \$55,000 |
| Netherlands | 8 | \$131,048 | \$143,075 |
| New Zealand | 10 | \$73,737 | \$76,222 |
| Nigeria | 13 | \$25,091 | \$26,191 |
| Peru | 5 | \$20,000 | \$22,500 |
| Philippines | 15 | \$16,600 | \$18,600 |
| Singapore | 11 | \$80,000 | \$86,056 |
| South Africa | 6 | \$49,713 | \$49,713 |
| Spain | 15 | \$65,079 | \$65,079 |
| Switzerland | 7 | \$120,000 | \$140,000 |
| Taiwan | 11 | \$40,000 | \$49,353 |
| Thailand | 9 | \$32,000 | \$47,000 |
| Turkey | 8 | \$29,000 | \$32,000 |
| United Kingdom | 16 | \$69,673 | \$71,624 |

## SURVEY QUESTIONS

## IFT EMPLOYMENT AND SALARY SURVEY

1. What is your membership status? $\square$ Current $\square$ Former $\square$ Never been a member
2. In what country do you work?
3. Which of the following describes your current employment situation? (Check only one.)
$\square$ Full-time employee $\square$ Part-time employee $\square$ Self-employed $\square$ Not employed [if A3.4 then A4, other: to Section B]
4. Which best describes your current employment status?
$\square$ Seeking full-time employment $\square$ Seeking part-time employment $\square$ Seeking temporary employment
$\square$ Not seeking employment
5. How long have you been out of work? $\square 0-6$ months $\square 7-12$ months $\square$ More than 12 months [Skip to end of survey]

## ABOUT YOUR JOB

1. Approximately how many hours a week do you work?

15 or fewer
16-20 hours
21-25 hours
26-30 hours
31-35 hours
36-40 hours
41-45 hours
46-50 hours
51-55 hours
56-60 hours
More than 60 hours
2. How would you rate your level of job satisfaction?
$\square$ Highly satisfied $\square$ Somewhat satisfied $\square$ Neither satisfied nor dissatisfied $\square$ Somewhat dissatisfied $\square$ Highly dissatisfied
3. What factor contributes most positively to your job satisfaction? (Check one.)
$\square$ Job security $\square$ Intellectual stimulation $\square$ Opportunity to advance $\square$ Recognition $\square$ Other (describe)
4. How stressful is your job today?
$\square$ Highly stressful $\square$ Stressful $\square$ Moderately stressful $\square$ Occasionally stressful $\square$ Not stressful
5. What is the biggest challenge you face on the job? (Check only one.)

- Workload/work/life balance
$\begin{array}{ll}\square \text { Co-workers } & \square \text { Stressful environment } \\ \square \text { Salary } & \square \text { Job security }\end{array}$
- Management support
$\square$ Supervisory duties
$\square$ Other challenge (describe)

6. How has the economic environment affected the employment situation in your workplace? (Check all that apply.)
$\square$ Staff reduction
$\square$ Salary freeze
$\square$ Hiring freeze
$\square$ No impact
$\square$ Salary reduction
$\square$ Other factor (describe)
7. What do you enjoy most about working in the field of food science?

## SALARY \& BENEFITS

1a. What are your total earnings from your primary job during the past 12 months?
Current annual salary* \$
Total dollar amount of cash bonuses received \$
Total value of stocks received as part of professional income \$
*Excluding bonuses, benefits, any earnings from other employment, overtime work, summer teaching, or other supplemental earnings.

1b. In what currency is your response for Question 1?

| Dollar: U.S. | Dollar: Australian | Rupee: Indian | Real: Brazil | Other currency |
| :--- | :--- | :--- | :--- | :--- |
| Dollar: Canadian | Yen: Japan | Rupee: Pakistan | Baht: Thailand | (specify below) |
| Euro | Won: South Korean | Rupiah: Indonesia | Peso |  |
| Pound: Great Britain | Renminbi yuan: China | Ruble: Russia | Dinar |  |

2. What benefits does your employer provide? (Check all that apply.)

| $\square$ 401K | $\square$ Employee assistance program | $\square$ Reimburse fees for professional |
| :--- | :--- | :--- |
| $\square$ Ability to work at home | $\square$ Fitness facilities/dues | certification/recertification |
| $\square$ Association membership dues | $\square$ Flex time | $\square$ Retocation expenses dental insurance |
| $\square$ Auto insurance | $\square$ Flexible spending account | $\square$ Retiree health insurance |
| $\square$ Bonus/performance compensation | $\square$ Health insurance | $\square$ Sabbatical, paid |
| $\square$ Continuing Ed (CE) courses, on-site | $\square$ Homeowner's insurance | $\square$ Sabbatical, unpaid |
| $\square$ CE courses/Webinars via Internet | $\square$ Life insurance | $\square$ Severance policy |
| $\square$ CE programs, off-site | $\square$ Long-term care | $\square$ Sick leave |
| $\square$ Child care | $\square$ Legal assistance | $\square$ Tuition reimbursement |
| $\square$ Company automobile | $\square$ Life insurance | $\square$ Vacation |
| $\square$ Dental insurance | $\square$ Long-term care | $\square$ Vision insurance |
| $\square$ Disability insurance, short-term | $\square$ Maternity/family leave | $\square$ Other benefits (describe) |
| $\square$ Disability insurance, short-term | $\square$ Pension |  |

3. What services did your employer provide when you left your last job, if applicable? (Check all that apply.)

| $\square$ Accrued vacation/sick leave | $\square$ Use of office/telephone/computer | $\square$ Continuation of health benefits |
| :--- | :--- | :--- |
| $\square$ Outplacement service | $\square$ Severance pay | $\square$ Retraining |
| $\square$ Employment search fees | $\square$ Counseling | $\square$ No services |

$\square$ Other services (describe)
4. How many people in total work for your employer at all locations?
$\square<10 \quad \square 10-24 \quad \square 25-99 \quad \square 100-499 \quad \square 500-999 \quad \square 1,000-2,499 \quad \square 2,500-4,999 \quad \square 5,000+$
5. Which of the following IFT-related items does your employer provide? (Check all that apply.)
$\square$ Pay for or reimburse IFT membership dues
$\square$ Time off for IFT volunteer work
$\square$ Travel expenses for IFT volunteer work
$\square$ Time off to attend IFT Annual Meeting \& Food Expo
$\square$ Other support (describe)

## IFT PROGRAMS \& SERVICES

1. Do you currently hold the Certified Food Scientist (CFS) credential? $\square$ Yes $\square$ No

## ABOUT YOU: PROFESSIONAL PROFILE

1. Which of the following best describes the business/activity at your work location? (Check all that apply.)
$\square$ Food/beverage manufacturer/processor
$\square$ Ingredient manufacturer/supplier
$\square$ Processing equipment manufacturer/supplier
$\square$ Packaging equipment manufacturer/supplier
$\square$ Packaging materials manufacturer/supplier
$\square$ Instrument manufacturer/supplier
$\square$ Contract processing/packaging
$\square$ Consulting

- Other (describe)
$\square$ Academic/educational institution
$\square$ Private research facility
$\square$ Foodservice
$\square$ Food retailer
$\square$ Government
$\square$ Independent testing laboratory
$\square$ Publisher
$\square$ Scientific/trade association

2. What is your primary job title/function? (Select one.)

R\&D/SCIENTIFIC/TECHNICAL
$\square$ Vice President
$\square$ Director of Research
$\square$ Technical Director
$\square$ Quality Assurance/Quality Control Director/Mgr./Supervisor
$\square$ Quality Assurance/Quality Control
(other than Director/Manager/Supervisor)

- Technical Services Director
$\square$ Laboratory Director
$\square$ Product Developer
- Chemist
$\square$ Flavorist
$\square$ Food Engineer
$\square$ Food Scientist/Technologist
$\square$ Microbiologist
$\square$ Nutritionist
$\square$ Packaging Scientist
$\square$ Research Chef
$\square$ Sensory Evaluation Specialist
- Other R\&D/Scientific/Technical

MANAGEMENT (other than R\&D, Sales \& Marketing)
$\square$ President, Owner, Partner, Officer
$\square$ Vice President (except R\&D, Sales \& Marketing)
$\square$ General Manager
$\square$ Engineering/Processing Director/Manager/Supervisor
$\square$ Plant Manager/Supervisor
$\square$ Other Management
SALES \& MARKETING
$\square$ Vice President
$\square$ Vice President
$\square$ Manager

- Product Manager
- Market Researcher
$\square$ Sales Representative
- Broker
- Technical Sales Representative
$\square$ Other Sales \& Marketing
PURCHASING
- Purchasing/Procurement Director/Manager
$\square$ Purchasing Agent/Buyer
$\square$ Other Purchasing
CONSULTING
$\square$ Technical/Scientific
$\square$ Management
$\square$ Other Consultants
GOVERNMENT
$\square$ Management/Administrative
$\square$ Research
- Inspection
- Other Government


## EDUCATION

$\square$ Graduate teaching only
$\square$ Undergraduate teaching only
$\square$ Graduate teaching, some research
$\square$ Undergraduate teaching, some research
$\square$ Research only
$\square$ Research, some graduate teaching
$\square$ Research, some undergraduate teaching
$\square$ Administration

- Extension
- Other Education
- Other Job Title/Function (describe

3. Is your employer an educational institution? $\square$ Yes $\square$ No [skip to next section if no]
4. What is the highest degree your educational institution offers? (Check only one.)
$\square$ PhD or equivalent $\quad$ Bachelor's degree or equivalent
$\square$ Master's degree or equivalent $\quad \square$ Associate's degree or equivalent
5. Is your educational institution: $\square$ Public $\square$ Private
6. What is your basic contract period? $\square 9$ months $\square 10$ months $\quad 11$ months $\square 12$ months

## 7. What is your academic rank?

$\square$ Full Professor $\quad$ Visiting or Adjunct Professor, Instructor, Lecturer
$\square$ Associate Professor $\square$ Non-teaching research appointment
$\square$ Assistant Professor $\quad \square$ My institution does not have ranks
$\square$ Other (specify)
8. Have you been granted tenure? $\quad$ Yes $\quad$ No, on tenure track $\quad$ No, on non-tenure track $\quad \square$ Not applicable

## ABOUT YOU: PERSONAL PROFILE

1. What is your gender? $\square$ Male $\square$ Female
2. Please tell us the following regarding your personal history:

What is your age?
How many years of professional food-related work experience have you had since you received your
bachelor's degree (excluding time spent in full-time course work toward an advanced degree)? $\qquad$
How many employers in your food-related profession have you had since you received your bachelor's degree? $\qquad$
How many years have you worked for your present employer? $\qquad$
In which country did you receive your bachelor's degree? $\qquad$
In which country did you receive your highest educational degree?
3. Which educational degrees have you earned? (check all that apply)

| $\square$ PhD or equivalent | $\square$ MBA | $\square$ Associate's degree or equivalent |
| :--- | :--- | :--- |
| $\square$ Master's degree or equivalent | $\square$ Bachelor's degree or equivalent | $\square$ No degree |
| $\square$ Other (describe) |  |  |

4. Which of the following best describes the field in which you received your bachelor's degree and your highest degree (if applicable)?

|  | Bachelor's | Highest degree |
| :--- | :--- | :--- |
| Agriculture | $\square$ | $\square$ |
| Agricultural Engineering | $\square$ | $\square$ |
| Biological Sciences | $\square$ | $\square$ |
| Biotechnology | $\square$ | $\square$ |
| Business/Marketing | $\square$ | $\square$ |
| Chemical Engineering | $\square$ | $\square$ |
| Chemistry | $\square$ | $\square$ |
| Culinary | $\square$ | $\square$ |
| Dairy Science/Technology | $\square$ | $\square$ |
| Engineering (other than Agricultural, |  |  |
| Chemical, and Food) | $\square$ | $\square$ |
| Food Engineering | $\square$ | $\square$ |
| Food Science/Technology | $\square$ | $\square$ |
| Law | $\square$ | $\square$ |
| Meat Science/Technology | $\square$ | $\square$ |
| Microbiology | $\square$ | $\square$ |
| Nutrition | $\square$ | $\square$ |
| Packaging/Packaging Engineering | $\square$ | $\square$ |
| Other | $\square$ | $\square$ |

5. What is your race/ethnicity? (Check the one that best describes you.)
$\square$ Asian/Pacific Islander (of Chinese, Indian, Japanese, Korean, Filipino, etc., ancestry)

- Black/African-American
- Hispanic (of Spanish-Caribbean, Spanish-Central American, or South American ancestry)
$\square$ Native American Indian/Native Alaskan
$\square$ White/Caucasian
$\square$ Other (describe)

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[^0]:    ${ }^{\text {a }}$ Surveys conducted prior to 2001 were conducted by mail; surveys from 2001-2011 were conducted via the internet and were sent only to Members and Professional Members in the U.S. whose e-mail addresses were known. In 2013, the survey also included international respondents (members and non-members) for the first time.
    ${ }^{\text {b }}$ The percentage of male respondents was rounded down, and the percentage of female respondents rounded up.
    ${ }^{\text {c }}$ Data only for Food/Beverage Processor and Ingredient Manufacturer/Supplier combined.

